



WHO SHOULD ATTEND
 General Contractors, Sub-
 contractors, Engineers,
 CEOs, CFOs, VPs, PMs, &
 Superintendents

**DATES &
 LOCATIONS**

Thursday, April 24, 2008

Lincoln, NE

Country In & Suites by Clarion
 5353 N. 27th
 Lincoln, NE 68521

Friday, April 25, 2008

Omaha, NE

Clarion Hotel Omaha
 4888 S. 118th Street
 Omaha, NE 68137

TIME

8:00 a.m. to 4:00 p.m.

7:30 a.m. Registration

(Includes Lunch & Course book)



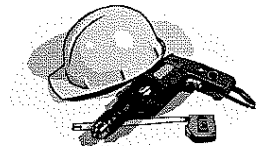
SDC & Associates
 9619 Chesapeake Dr, Ste. 202
 San Diego, CA 92123

Phone: (800) SDC-3996
 Fax: (800) SDC-3997
 info@sdcassociates.com
 www.sdcassociates.com

How to Win the Fight! Change Orders & Claims

National Education Award Winner!

- Why Have Claims Escalated Since 1979?
- Why Shop Drawing. Approval Does Not Get You Off the Hook!
- Types & Sources of COs
- Bi-Lateral & Unilateral COs
- Win Defective Plans/Specs Conflicts Every Time
- Ambiguities – Who Wins?
- Delay & Disruption Claims
- Art of Pricing COs
- Pricing Delay & Disruption Costs
- Negotiation Tips
- Winning Strategies
- Case Studies
- Insider Tips
- Learn Legal Aspects From a Pro
- The Spearin Doctrine



The Instructor: Anwar Hafeez is the president and owner of SDC & Associates, Inc. He has over 35 years of hands-on construction experience working as a Contractor/Construction Manager. He has personally supervised over \$1.4 Billion in such landmark projects as the San Diego Convention Center, LA Central Library, LA International Airport, and Washington DC Subway. He has also successfully settled over \$200 Million in claims/change orders. Mr. Hafeez trained construction personnel at seminars and workshops all over the USA.

**Seminar is \$99 for AGC Members
 Includes lunch & course book.**

Register by Mail, Fax, Phone, or Internet

Name: _____
 Company: _____
 Address: _____
 E-Mail: _____
 Phone: _____
 Fax: _____
 Credit Card #: _____
 Authorization Signature: _____

Please List All Seminar Attendees: _____

 Method of Payment: Check American Express
 Visa MasterCard
 Please Make Checks Payable to SDC & Associates, Inc.
 Exp. Date: _____ **Total:** _____

Lincoln, NE

Omaha, NE

Can't attend? Please send course book : **How to Win the Fight! (\$125 + Tax)**

Please List which AGC Chapter you belong to: _____