2022

ANNUAL REPORT









The Associated General Contractors of America, the voice of the construction industry, is an organization of qualified construction contractors and industry related companies dedicated to skill, integrity and responsibility. Operating in partnership with its Chapters, the Association provides a full range of services satisfying the needs and concerns of its members, thereby improving the quality of construction and protecting the public interest.



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ABOUT AGC NEBRASKA CHAPTER

Organization Profile

The AGC Nebraska Chapter is the leading statewide professional association representing over 200 top companies doing work in the heavy highway construction industry across Nebraska.

Mission

Ensuring our members and the future of the industry will be greater than they are today.

Goals & Objectives

- Strong Partnership with NDOT and other Industry Owners improve effectiveness of owner relations by educating and pushing for accountability at all levels.
- Be the Voice and Advocate for the Heavy Highway Industry through grassroots advocacy, supporting candidates who support the chapter legislative priorities and through communication, education and participation.
- Provide for Member Growth, Benefits and Services by serving the needs of members by increasing membership, providing relevant information, building the future Association leadership and providing networking and business development opportunities.
- **Promote Workforce in the Industry** by promoting member organizations and the various careers available, continuing current chapter programs which work to build the industry workforce and partnering with state agencies to bring opportunities to member organizations.

2022 Board of Directors

President **Tyler Chicoine**

Garcia-Chicoine Enterprises, Inc.

President-Elect

Sean Vontz

Vontz Paving

Vice President

Shane Wegner

Midlands Contracting, Inc.

Treasurer AMERICA

Curt Hartter

Universal Surety Company

Julie Budnick

Werner Construction Co.

Tom Crockett

Hawkins Construction Company

Matt Fatka

Highway Signing, Inc..

Justin Grusing

Dustrol, Inc.

Ron Hall

Knife River Midwest, LLC

lason Henderson

Green Thumb LLC

Courtney Jacobsen

M.E. Collins Contracting Co. Inc.

Jason Muhle **KEA Constructors**

Dave Neill

Paulsen, Inc.

Steve Peck

SIMON

Tony Potthoff

Constructors, Inc. Jim Van Kirk

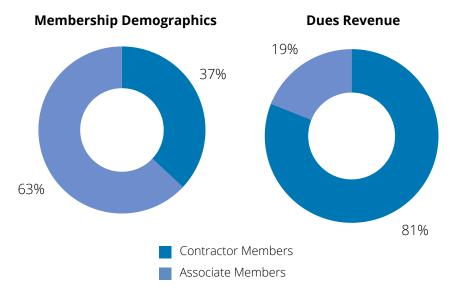
Van Kirk Brothers Contracting

Rob Wemhoff

Perrett Construction, Ltd.

OUR MEMBERSHIP

For the first time in AGC Nebraska Chapter history, our membership hit 200 contractors, subcontractors, suppliers, and service providers working in and around the state of Nebraska in 2022. Since the pandemic, we have had record attendance at events and seen continual growth in our membership.



Member recruitment is a priority of the AGC Nebraska Chapter Board and staff. Many of our new members learn about our chapter and its benefits from industry colleagues. We thank you for your support in furthering our growth.

WELCOME 2022 NEW MEMBERS!

Asphalt Patch Master, LLC
Chief Road Supply, LLC
Contractor Solutions
Delta Consulting Group
Enterprise Fleet Management
Great Plains Ready Mixed
HaulHub Technologies
Jeff Martin Auctioneers

JJ Kane Auctions Milwaukee Tool Pomp's Tire Service, Inc Stan Houston Equipment Sunbelt Rentals Total Truck and Machine, LLC UMB Bank

FOLLOW US ON SOCIAL MEDIA!



@AGCNE



@AGC_nebraska_chapter



AGC Nebraska Chapter



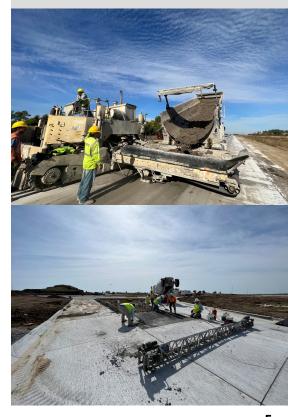
@NEAGC



@AGCnebraska

MEMBER SERVICES

Workforce Development
Relationship with NDOT
Industry & Economic Resources
Networking & Building Relationships
Advocacy & Representation
Industry & Chapter News
Government Relations & Lobbying
Member Savings/Discounts
Leadership Development
Marketing Opportunities
Safety & Training
HR Support for Hiring & Retention



MESSAGE FROM THE PRESIDENT



When I began my second term as President at the 2022 AGC Nebraska Annual Convention, I discussed some of the challenges within our industry over the last few years. With about 3 months left in my term as President, I can say that 2022 has been more normal than recent years – free of Acts of God. It has

been a pleasure to serve the membership again. Although it has been over ten years since my first term, the only real changes have been the color of my hair and my goatee. Otherwise, business as usual, with a heavy emphasis on membership, our NDOT partnership, the Legislative agenda, and workforce development.

The AGC Nebraska membership count is steady with around 200 total members. As a nonprofit, our goal is to operate on a balanced budget. We are on track to see a small surplus in funds that we are eager to put back into our membership. As we market to potential members, we have a strong, diverse, and prideful membership. Please continue to support Sheila if she asks for help communicating and meeting with potential members.

Our relationship with NDOT at the upper levels is significant. Katie met with Director Selmer and Deputy Director Jamshidi each quarterly and with Jim Knott, Construction Engineer, monthly. Her pursuit of these relationships has kept our Chapter leaders up to date with current and potential issues while giving us a clear communication path. The NDOT's FYE 2023 program is up from the current year's program. We are still awaiting the FHWA release of an additional \$100 million per year for the next five years as a part of the Infrastructure Investment and Jobs Act of 2021. Our AGC/NDOT Joint Committees hold a purpose. If you do not sit on a committee, I encourage you to monitor committee notes and attend our Construction Industry Days to hear about the various field-related issues that are discovered and discussed.

We have recently elected our newest Governor, Jim Pillen, and numerous members to our Unicameral. The AGC Nebraska PAC contributed to most of the races that totaled more than \$200,000. We are excited to have a sitting Governor that understands how important the roads program is to our state's economic development. After our contribution to Pillen, we expect a seat at his table during discussions on program size, staffing, and the funding mechanisms that are at the NDOT's disposal.

The importance of our Workforce Development Task Force is undisputable as we continue to face challenges in finding quality workers. Our relationship with Central Community College – Hastings and their Heavy Equipment Operator Technician Program is running strong in its seventh year of producing young, educated workers for our industry. AGC Equipment Days is an event we hold at the Cornhusker State Trap Shoot in late April, where over 1,000 students and parents come through our interactive booth to learn more about careers in construction. Make sure to clear your schedules to see the power of this event for yourself. We thank Enova for their continued work in distributing resumes to our members and offering a variety of trainings to help retain our best people. Also, if you have impressive young leaders within your company that could fill a Committee or Board seat one day, consider allowing them to get involved with the Future Leaders Council.

In closing, Katie, Sheila, and Carly do an excellent job of overseeing the daily operations of AGC Nebraska, and for that, I am very thankful. Your Executive Committee is made up of respected leaders in the industry and is there to protect your interests. Get involved at any level that you can. This industry needs your help, and I promise your firms will find a return on investment for your time. Continued great successes as we wrap up the 2022 construction season.

mafi:

MESSAGE FROM THE PRESIDENT



2022 was a busy year for the AGC Nebraska Staff. It was the first year since 2019 that we held all events, and I'm pleased to report they were all huge successes. We even added an AGC FAC/Tailgate in the fall at our new office that included a chili cookoff, cornhole tournament and raffle giveaways. Keep an eye out for our newest

event that we will be adding in 2023.

It seems 2022 was more like a "normal" year than the two previous years. While supply chain issues continued, it seems as if things should settle as we go into 2023. Your AGC worked tirelessly with the NDOT last year on many issues affecting the industry. As I look back on the year, I am reminded of the accomplishments achieved by everyone's efforts in 2022. We are incredibly proud of the work your AGC has done over the past year to advocate and provide you with information that ensures the heavy highway construction industry continues to stay strong in Nebraska. President, Tyler Chicoine, returned for a second time as leader of the AGC Nebraska Chapter. I thank him for his support and guidance throughout the year.

Here are a few of the 2022 highlights:

- From Builder to Leader training program launched.
- Social media engagement for both AGC and Road Rebellion continues to grow.
- Attendance at all of our events blew away pre-COVID event participation.
- The AGC/NDOT joint committees had things rocking in 2022. There have been several spec proposals incorporated in 2022, and others are waiting on approval for 2023 implementation.
- We have a number of joint AGC/NDOT working groups tasked with specific issues and are continuing to gain momentum toward their goals.

- Chapter Succession planning brought back the Future Leaders Council and changed how you elect board members.
- We met with most of the elected state senators, which will be needed as the AGC lobbying team works this legislative session.

Looking to 2023, we will continue to focus on our Strategic Priorities, which the Board of Directors will revisit in mid-January. Regardless of who is leading the team, AGC will continue to partner with NDOT to get Nebraska's infrastructure needs addressed. Workforce Development will also continue to be a priority for our members. As was reported in the AGC of America/SAGE Industry outlook report, the outlook is strong for the industry. Bridge, Highway, Water, Sewer, and federal work all expect a higher value of projects in 2023. I believe the IIJA funds will begin to flow, so let's be prepared to invest in our people, equipment, and technology to meet the coming demand.

AGC Nebraska Chapter hit 200 members for the first time in history, which goes back 96 years. Thanks to Sheila Radenslaben, Members Services Coordinator, and Carly Smith, Communications Coordinator, for their work in achieving this milestone! My request to each one of you is to recruit one new member in 2023 to keep the momentum going. Look to those you do business who would bring value to the AGC and work with us to advance the industry. If you want to become more engaged in AGC, reach out to me, Sheila or Carly to find out how! The more support we have for our mission, the stronger we are!

Kaola

SUMMARY OF POSITIONS

Statewide Transportation Infrastructure

Nebraska has effective and robust funding sources for its multi-modal statewide transportation program. Historically, these sources have been user fee based with additional infrastructure funding progress being made this past decade with the passage of the Build Nebraska Act (BNA) and Transportation Infrastructure Act (TIA).

The AGC Nebraska Chapter supports preservation of these existing funding sources while also exploring new mechanisms to fund unmet needs at the state, county and city levels. Transportation projects have enormous safety, convenience and economic benefits to Nebraskans, so it is critical that funding is available to complete these projects in a timely manner.

Skilled Workforce, Training, Education

The future of the construction industry depends on the availability of a workforce that is prepared for the ever-changing nature of our work. We support educating middle and high school students about career opportunities in the highway construction industry, including the advantages of post-secondary technical education.

Our chapter has invested our own resources in workforce programs by donating over \$400,000 to Central Community College's Heavy Equipment Operator Technician program in Hastings. The program has been a success with over 90 graduates to date.

The AGC Nebraska Chapter has also utilized member dollars for the AGC Scholarship Program and launched a social media campaign to promote the career opportunities available in the industry.







Regulatory Issues

The AGC Nebraska Chapter advocates for sensible solutions to today's environmental challenges. Meeting environmental requirements has become a growing responsibility for contractors. This delays and potentially threatens construction projects while also increasing the cost. We support reasonable and achievable environmental laws and application of environmental regulations.

POLITICAL ACTION COMMITTEE

PAC Report

The AGC Highway Improvement Political Action Committee (PAC) generates funds through AGC member contributions only. The funds have very limited use with the primary focus being for contribution to the candidates for STATE political office (Governor, Legislators, Mayors). These funds can not be used to contribute to candidates for FEDERAL office, such as President or Members of Congress.

Since 2015, AGC Contractor Members have been contributing directly to the Highway Improvement PAC along with their annual dues. This has allowed AGC Nebraska to strengthen our voice where it counts the most - at the Capitol. When we contribute to a candidate's campaign, we meet with them directly to deliver our contribution and educate on our AGC Legislative priorities.





Members are also able to contribute to the AGC of America PAC, which supports Congressional delegates who work hard for the industry. AGC of America works diligently to provide members with timely information regarding what is happening at the National level. Make sure you are signed up to receive newsletters that apply to your area of work.

2022 Breakdown of the AGC Highway Improvement PAC

• Total Member Contributions: \$142,895

• Interest: \$475

Total Contributions to Candidates: \$215,500

Current Balance in the PAC: \$56,119







PAC Committee Members

Tyler Chicoine

Garcia-Chicoine Enterprises, Inc.

Tom Crockett

Hawkins Construction Company

Ron Hall

Knife River Midwest, LLC

Curt Hartter

Universal Surety Company

Chris Hawkins

Hawkins Construction Company

Tim Hruza

Mueller Robak, LLC

Bill Mueller

Mueller Robak, LLC

Steve Peck

SIMON

Matt Schaefer

Mueller Robak, LLC

Sean Vontz

Vontz Paving

vonez raving

Shane Wegner

Midlands Contracting Inc.

Katie Wilson - Treasurer

AGC Nebraska Chapter Executive

ADVOCACY EFFORTS

Since the inception of the AGC Advocacy Fund in 2015, Contractor Members have contributed over \$1,000,000. This allows the Chapter to advocate for workforce development and political programs on behalf of the industry. We have two active social media campaigns; one that educates our legislators and citizens on important industry topics and another that promotes construction careers to specific target audiences. Our program at CCC - Hastings is growing every year, with 21 students enrolled in 2022.



www.BetterRoadsNE.org

2015 - 2022 ADVOCACY BREAKDOWN

- Political Advocacy: \$209,105
- Workforce Advocacy: \$270,467
- CCC-Hastings HEOT Program: \$400,000
- Scholarship Program: \$98,167



www.PaveYourOwnWay.org

Workforce Development Task Force Committee

Shane Wegner, Chair Midlands Contracting, Inc.

Melyssa Bierman Enova Group, LLC

Brett Broman NEBCO, Inc. **Justin Grusing**Dustrol, Inc.

Ron Hall Knife River Midwest, LLC

Keegan NelsonMartin Marietta

SIMON

Tony Potthoff Constructors, Inc.

CONGRATULATIONS

to the AGC Nebraska Chapter 2022 scholarship winners!



Trevor Brown Oxford, NE



Jaxson GundellGothenburg, NE



Carter Kuklis Milford, NE

WORKFORCE DEVELOPMENT

Task Force Chair "Year In Review" - Shane Wegner

Where does the time go? I feel like a month ago, not a year ago, that I was typing my report on Workforce Development for last year's annual report. If anyone figures out how to slow down time, please share it with all of us!

If you are like me, I am very grateful that in 2022 we returned to a much more normal year in the construction industry from a workforce perspective. While we are all still dealing with workforce issues that aren't going away anytime soon, it was nice not to worry about Covid every week and how it impacted our crews, schedules, etc. I am very thankful that there was plenty of work for all of us in 2022, and the future looks bright with the Infrastructure Bill passed. The work will be there, and now we have to figure out how to get more people working for all of us AGC members. Below you will find three things the workforce development committee has accomplished, and we will continue to focus on going forward.

- 1. We continue to enjoy the relationship we have established with Enova. Whether assisting AGC members with recruiting via applications on the AGC website, or helping individual companies with their recruiting efforts, Enova has done a great job of providing value for the dollars we are spending. The Workforce Development Committee will continue to look at the best ways to spend your money for all of our recruiting needs.
- 2. A big focus of the workforce development committee is how we strengthen existing relationships with high schools and community colleges, as well as establish new ones. We have a great relationship with Central Community College in Hastings and the Heavy Equipment Program. We are looking at potential new relationships with other community colleges, as well as high schools.
- 3. The last thing I would like to discuss is an area we, as a workforce development committee, will focus our time and efforts on in 2023. Sponsoring students at 1-2 year construction-related programs at community colleges is a key to getting more people into our industry. In today's hiring environment, recruiting these students is "a bloodbath," as you are competing against numerous other construction companies, as well as companies outside of our industry. The best way to get these students to work for all of us is through sponsorship opportunities before they start college or early in their college careers. We will be sending out information this winter to give all AGC members a "roadmap" of how sponsorships can help all of us find more employees.

I would like to thank myself and the entire Workforce Development Committee sincerely to all of you who helped in any way with workforce development efforts in 2022. I know how tough it is to find time outside your everyday responsibilities. We greatly appreciate all the help we get throughout the year! Please call my cell anytime at (308) 233-4373 if you have ideas, questions, want to help, etc. It will take all of us "pitching in" if we are going to address the # 1 issue facing our industry!





Enova AGC Talent Solutions Program

At a Glance: 2022 Program Participation

From Builder to Leader - Last year, our From Builder to Leader cohort program, designed to challenge and shift the mindset of participants from a builder to a true people leader had 16 successful graduates. In each interactive session, participants learned to leverage industry-relevant leadership principles to implement into their daily work. We look forward to molding the members of AGC into future leaders making an impact in our community for many cohorts to come.



Hear From the Graduates:



"The tools and information provided in this class have helped me improve specific skills to unlock my potential as a leader." - Jen, McGill Restoration

"This course has made me rethink my approaches how to motivate and communicate with employees and other workers in my industry. In turn, leading me to be a better communicator and feeling more confident." - Jed, Paulsen, Inc.

Webinars & Education - More than 25 percent of members joined our 2022 webinar series, which focused on keeping employees engaged in a virtual environment, giving feedback, an introduction to DiSC, communicating, and time management/goal setting. Recordings of the webinars can be found on the AGC Nebraska website, and new ones will be out this fall.

Resume Distribution - Member received pre-screened candidates for construction's most sought-after jobs across Nebraska. More than 3,000 candidates visited our AGC job board in 2022, up from 2,000 in 2021, with over 280 applications.

3050 Portal Views

49% increase in portal visitors

281 Applications

275% increase in applications

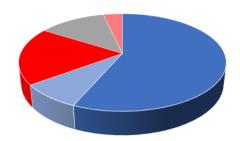
185 Submissions

311% increase in quality candidates shared with AGC Members

Talent Consulting - The majority of members do not have fully staffed HR, recruitment, and training departments. Enova was on call to assist members with their most crucial hiring and retention needs. From career portal design to recruiting and employee referral programs, Enova equipped small and large members with timely solutions.

NEBRASKA ROAD FACTS

Highways & Bridges Funds



- Motor fuel taxes
- Vehicle registration fees
- Sales tax on motor vehicles
- Sales tax (highway capital improvement fund)
- Other

Nebraska's highways and bridges are funded primarily from four state sources totaling \$590 million in 2021. These funds are dedicated to **asset preservation**, **system modernization** and **capital improvement** of our highways and bridges.

State & Federal Gas Tax

One cent of the gas tax raises **\$12 million** in Nebraska.

The Federal Fuel Tax is:

18.4 cents for gas

24.4 cents for diesel

+ Heavy Vehicle and Tire Use Tax

*Federal Fuel Tax has not increased since 1993.

Nebraska's total tax per gallon as of January 1, 2023 = **29 cents**

Average* annual cost for vehicle owner: \$227.52/year \$18.96/month \$4.38/week *based on 12,000 miles/year at 25 mpg

2022 Government Affairs Committee

Tyler Chicoine, Chair

Garcia-Chicoine Enterprises, Inc. (District 24)

Nick Batter

Hawkins Construction Company (District 7)

Tom Crockett

Hawkins Construction Company (District 36)

Ron Hall

Knife River Midwest, LLC (lowa)

Curt Hartter

Universal Surety Company (District 25)

Chris Hawkins

Hawkins Construction Company (District 7)

Jim King

Gene Lilly Surety Bonds, Inc.
(District 2)

Dick Ludwig

Contech Engineered Solutions (District 25)

Bill Mueller

Mueller Robak, LLC (District 27)

Curt Oerter

Werner Construction Company (District 33)

Steve Peck

SIMON (District 42)

Steve Rogge

Van Kirk Brothers Contracting (District 38)

Sean Vontz

Vontz Paving, Inc. (District 33)

Tyson Vogt

Martin Marietta (District 2)

MESSAGE FROM OUR LOBBYISTS



As AGC Nebraska Chapter prepared for its advocacy efforts in 2022, we knew that it was going to be a very consequential election year. Governor Pete Ricketts would be term-limited out, and his replacement would need to be chosen by voters. Additionally, one-fourth of our Legislature would also be term-limited out. So AGC's staff, Government Affairs Committee, and lobbyists spent considerable time interviewing the candidates to find ones who support:

- Preserving existing infrastructure funding sources, as well as exploring new mechanisms to fund unmet needs at the state, county, and city levels;
- Common sense environmental laws and applications of environmental regulations which are reasonable and achievable;
- Educating middle and high school students about career opportunities in the highway construction industry, including the advantages of post-secondary technical education.

What we could not anticipate is that major change would also happen within our federal delegation to Washington D.C. When Congressman Jeff Fortenberry resigned office after his felony conviction, long-time infrastructure supporter Mike Flood of Norfolk won both a special election and then a regular election to represent the First Congressional District. Then late in the year, U.S. Senator Ben Sasse announced his plans to resign. It is widely expected that Governor Pete Ricketts will be appointed to replace Senator Sasse. Our Chapter looks forward to leveraging the relationships we have already built with both Congressman Flood and Governor Ricketts as they vote on issues that matter to us and Nebraskans in D.C. in the coming years.

Looking to 2023, we have already laid the groundwork for future policy success by meeting with and successfully supporting Governor-elect Jim Pillen and nearly a dozen other new and returning senators. We are optimistic that we will be able to make progress on ensuring electric vehicles contribute their fair share toward funding our state's infrastructure, perhaps by increasing electric vehicle registration fees and establishing a per kilowatt hour fee on electricity used as vehicle fuel. We also will closely monitor the Department of Transportation's implementation of utility coordination improvements, and we will urge the Legislature to pass legislation keeping Project Labor Agreements out of state and local contracts.

By staying actively engaged with our Legislature and our Governor, AGC Nebraska Chapter will be able to continue delivering results for members that ensure Nebraska remains one of the best states in the country to be an infrastructure contractor or supplier.

FUTURE LEADERS COUNCIL



The AGC Nebraska Chapter is excited to have welcomed back its Future Leaders Council in 2022. This group aims to channel participants who are not yet actively involved to network, socialize, promote and exchange construction industry ideas. The FLC will act as a forum for new contractors, new members, and students to become involved with the AGC and its valuable resources. If you have young leaders within your company who would be a solid fit for a committee or Board seat, get them started with the Future Leaders Council.

FLC Executive Committee

Dylan Barrett, Chair Highway Signing, Inc.

Jon Gierhan Midlands Contracting, Inc.

Jed Paulsen Paulsen, Inc.

Matt SoucieWerner Construction Co.

Chase Bassett Ellerbrock-Norris

Top Priorities

- Enhanced Leadership Skills
- Increased Involvement
- Professional Development

Total Members



Upcoming Events

- Past Presidents Panel
- Guns & Greens
- Happy Hours







For \$50 per year, FLC members get access to networking and educational events.

Visit www.agcne.org/flc to learn more and join today!

AGC Convention













Construction Career Days













AGC Equipment Days













AGC Summer Golf Outing













AGC CID BBQ













AGC Fall Golf Outing













FLC Happy Hour













AGC Holiday Party













THANK YOU, 2022 SPONSORS!

\$5,000+



















\$2,500+

















\$1,001+















Up to \$1,000

Bosselman Energy
Contractor Solutions
Eco Material Technologies, Inc.
Elder Corporation
Ergon Asphalt & Emulsions, Inc.
Graham Construction, Inc.
Great Plains Redi Mixed Concrete
Griffin Dewatering, LLC
Hahn Financial Group, Inc.
HaulHub Technologies

Highway Signing, Inc.
Holmes Murphy of Nebraska
INSPRO, Marsh MMA
K2 Construction
Koss Construction Company
Logan Contractors Supply
MERSINO
Mueller Robak LLC
Nebraska - Iowa Supply Co., Inc.
Overland Ready Mixed (York)
Prairie Wealth Advisors, Inc.

Purple Wave Auction
RAKA Rentals
RDO Truck Centers
Ready Mixed Lincoln
Ritchie Bros. Auction
Rueter's
Speece Lewis Engineers, Inc.
Sunbelt Rentals
UNICO Group, Inc.
Union Bank & Trust Co.
Woods Aitken LLP

2023 CALENDAR OF EVENTS

Check out the schedule of AGC Nebraska Chapter events for 2023. Please contact Sheila at 402-435-4355 if you are interested in sponsoring any of these events.

NDOT Letting	January 26	Online	
Legislative Reception	February 9	Lincoln	
Annual Convention	February 22-23	Lincoln	
NDOT Letting	March 2	Online	
PM Conference			
	March 7-8	Kearney	
AGC of America Convention	March 13-16	Las Vegas	
NDOT Letting	April 6	Online	
AGC Equipment Days	April 27-29	Doniphan	
Guns & Greens	May 5	Grand Island	
NDOT Letting	May 11	Online	
Summer Golf Outing	June 5	Hastings	
NDOT Letting	June 15	Online	
NDOT Letting	July 20	Online	
NDOT Letting	August 24	Online	
Construction Industry Day	August 30	Lincoln	
/BBQ			
Fall Golf Outing	September TBD	TBD	
NDOT Letting	September 28	Online	
AGC Tailgate	September 29	Lincoln	
NDOT Letting	October 19	Online	
NDOT Letting	November 2	Online	
Construction Industry Day	December 7	Lincoln	
/Holiday Party			

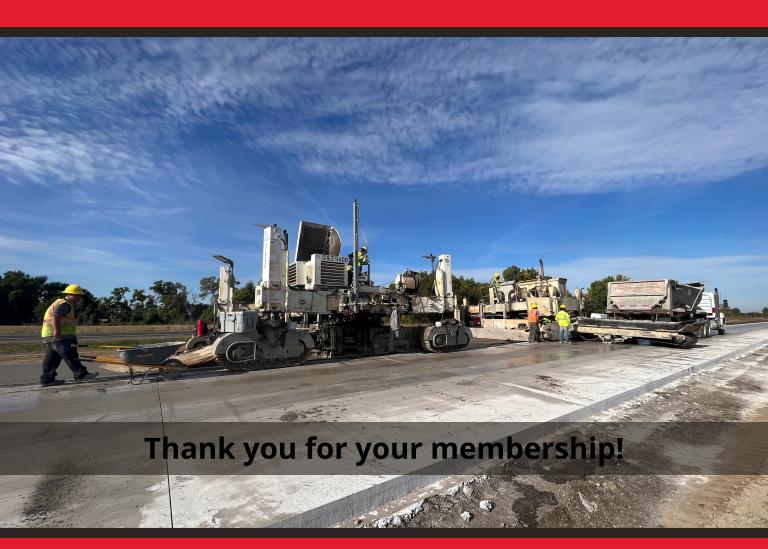
December 14

NDOT Letting

Online



7435 O Street, Suite 110 Lincoln, NE 68510 (402) 435-4355



Katie Wilson

Executive Director

Carly Smith

Communications Specialist

Sheila Radenslaben

Membership & Business Development Coordinator